

Mentoring for Leadership Department of New Mexico



November 1, 2023

Promotional #3

TO: Francine Cornish National Ambassador, Mentoring for Leadership
Beth Miller, Department President, New Mexico
FROM: Jeanette D. Garcia, Department Chairman, New Mexico

Auxiliary Members,

The most important qualification as a Mentor is to show that you **CARE**:

- C – Catch the member when they first join
- A – Ask them to participate
- R – Remember what it felt like to be new
- E – Engage them in a program that fits them

Last month we went over C & A. Let's continue with R & E

Third Letter is (R) – “R is for Remember”

Remember when you were a new member and felt out of place? Do you remember coming to your first meeting and not knowing anyone or what was going on during the meeting? We have to help our members become comfortable and help them to learn the organization. Provide copies of the Building on the VFW Auxiliary Foundations and review the document with everyone. Take a section from the document for every meeting and review with all members. Our members need to learn the basics when attending a meeting. Be patient, smile, and take your time when helping others learn.

Fourth Letter is (E) – “E is for Engage”

There are many ways for members to become involved in the Auxiliary. We have many programs and it can be as simple as making phone calls and sending out letters. Every personality is different. Get to know the member, talk to them about programs and see which one peaks their interest. Have coffee with them, meet them at the post for a meeting with other new members. See when their face lights up when you talk to them about our programs, then you know you have them hooked on how they can volunteer.

Take CARE to heart. This will help you engage your members to volunteer.
A few more items to review:

Objective: Enhance knowledge and educate on topics related to the Auxiliary that will complement programs. Continue to provide Schools of Instruction at your meetings. Educating members is important to the Auxiliary. Keep up with the latest news. If you can't do everything that is presented for each National Program, pick a few that you know you can do and do it well.

Strategy: Support leadership and goals. All levels of the organization should be involved with activities and programs. In order for members to volunteer and want to be involved, they will see if leadership is involved with the auxiliary and programs. It's starts at the top.

Implement: Implement the CARE mentor program. Have a copy of the Mentoring at VFW Auxiliary – Relationship Building for the Future available for members to review. Talk about the CARE Program, develop a plan and listen to members.

As President, have you recruited a Mentor Team? If you have, please send me the names of your team.

Loyally,
Jeanette D. Garcia, Department Chairman
jdgarci780@aol.com
505-331-2006